

Image, identity and reputation

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Previously on 522

We've reviewed the background of Corporate Communication, the need to communicate strategically and the different functions of Corporate Communication.

In this lecture, we will study what is identity, image, reputation, and advertising



Identity

Manifestation of the company's reality through the organization's name, logo, motto, brands, products, stationary, uniforms... All the evidence created by the organization.

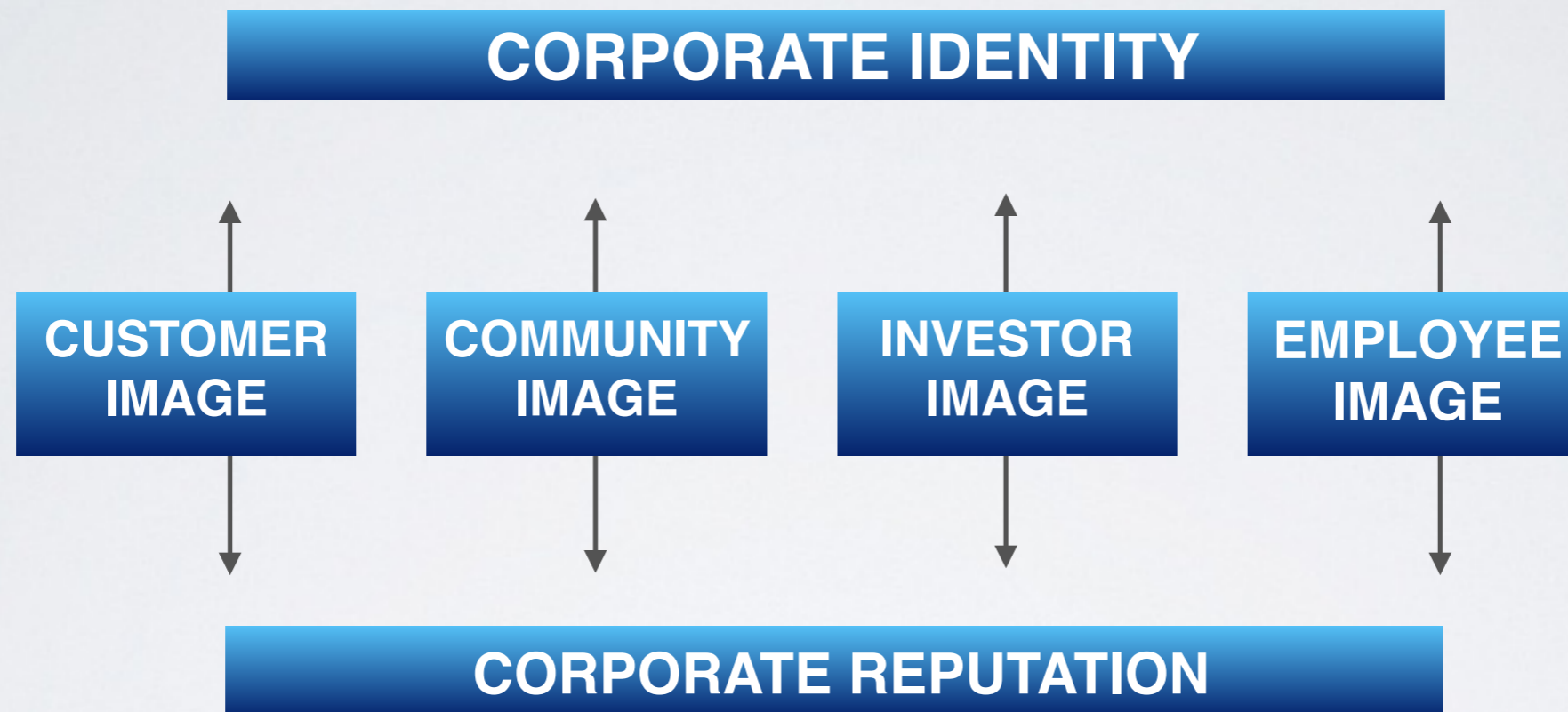
Image

The reflection of the identity, as understood from the public perspective. Each constituency can have different images / perceptions of the company.

Image

The organization can research to find their own image (as conveyed through their identity). Our competitive market requires corporations to strive for a differentiated image...

Reputation Framework



Corporate visual identity

According to scholars, Corporate visual identity plays a significant role in the way an organization presents itself to both internal and external stakeholders. It includes four different functions...

Corporate visual identity

1. Visibility and "recognizability". Not only we remember the name, logos, colors and graphics, but we also associate them with what the company does.



Corporate visual identity

2. A corporate visual identity symbolizes an organization for external stakeholders, and, hence, **contributes to its image and reputation**. Van den Bosch, De Jong and Elving (2005) explored possible relationships between corporate visual identity and reputation, and concluded that corporate visual identity plays a supportive role in corporate reputations.

Corporate visual identity

3. Wally Olins (1989) is well known for his "corporate identity structure":

Monolithic brands

Branded identity

Endorsed identity



Corporate visual identity

4. Employees will identify with your corporation. Identification appears to be crucial for employees, and corporate visual identity probably plays a symbolic role in creating such identification.



Logos (other options)



VERSION 2
PORE



Mister Cutts
barber shop

pencil

human



IMAGINARY FRIEND

PICTURES



ecodiva



Circus of Magazines™

WHO
YOU
KNOW



Fork & Knife



OPTIMISTIC
BEVERAGES

illusion





WOMEN MEET
LITERATURE



HORROR FILMS

Identity over time



1952, Lippincot & Margulies



1978, Lippincot & Margulies



1991, Schechter & Luth



1997, Landor Associates





ca 1920



1920, AR Saunders



1958, Raymond Loewy



1989, Siegel & Gale



2000, Landor Associates



1881



1886



1895



1904, Hans Schneider



(logo used for export)



1929

Bayer 



LEGO

1934

FABRIKEN *LEGO* BILLUND
— FÅRME FØR DE NYE ÅR 1934 —

1936



1936

LEGO
Klodsen

1946



1950



1953



3M

1948



1950



1960

3M

1960

3M

1951

3M

1952

3M COMPANY

1961, Gerald Stahl & Associates

3M



1954



1954

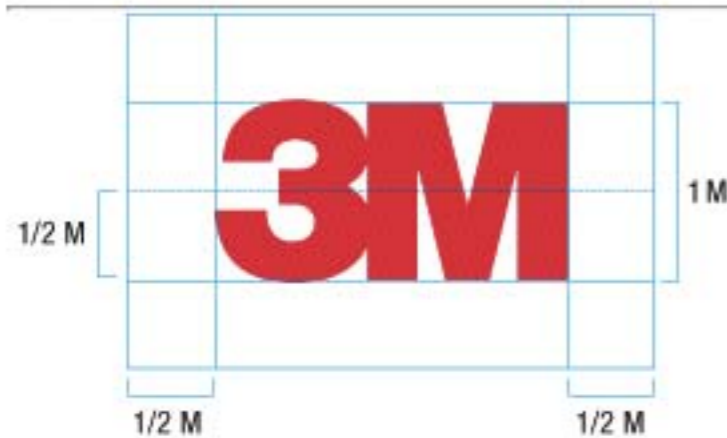
3M



3M

3M Logo Standards

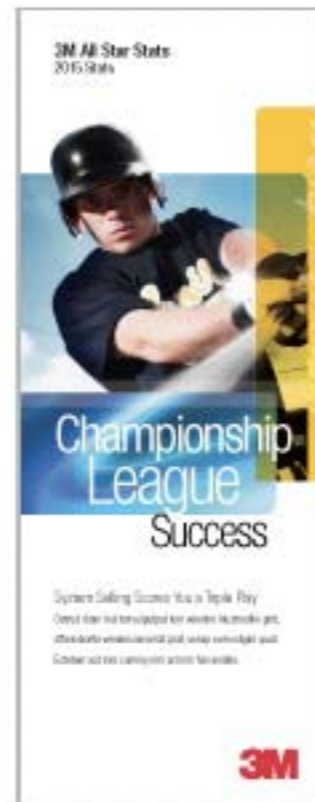
The 3M logo is a key element of our brand identity. It is one of our most valuable company assets, and consistent usage enhances marketplace recognition. Use the 3M logo in one of three relationships: 3M logo only, endorsed or branded. Contact the 3M [3M Brand Identity and Design](#) department if you have additional questions about using the 3M logo.



Minimum Clear Space

Surround the 3M logo with adequate clear space to ensure maximum prominence and visual impact. Though some applications call for more, always maintain a clear space at least equal to half the height of the "M," referred to throughout this site as 1/2 "M," around all sides of the logo. Refer to each specific application or to the logo size guidelines below to determine which logo size to use.

Literature



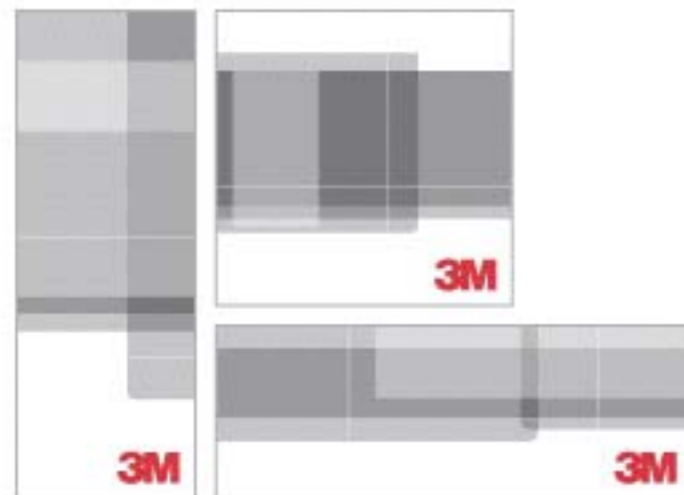
- Follow the standards for [literature](#) or [download a template](#).
- Design themed 3M montages so they can be leveraged and integrated throughout other communications.



DO NOT use the 3M Innovation Signature. For years, "Innovation" has been our company position and was visually connected with the 3M logo as a signature. Today, we realize that our logo inherently stands for innovation and ingenuity. In order to strengthen the brand and increase its importance, the 3M logo alone will be used as an endorsement. We will express our innovative approach by our behavior, and visually through our messages and imagery in the 3M montage. The 3M brand is strong and bold alone.

Logo Target Sizes

For oversized applications, refer to the guidelines below. These examples are intended to show a starting point. Adjust the size as appropriate for your application and design.



Endorsed Relationship Target Size

Size the logo to approximately 10% of the visual surface (as a minimum). These examples show the same size logo in visual balance with the total area of the shapes, while maintaining a minimum clear space of 1/2 "M" on all sides of the logo.

Standards

The following standards can help you select the correct font for your application and content.

Helvetica Neue 47 Light Condensed
Helvetica Neue 57 Regular Condensed
Helvetica Neue 67 Medium Condensed
Helvetica Neue 77 Bold Condensed

Primary Font

Use in all applications as the primary font. The use of Helvetica Neue Condensed sets the visual tone for the 3M Brand Identity System. See specific applications for proper usage (size, weight, spacing, etc.). Do not italicize when used as part of a montage.

Arial Narrow
Arial Narrow Bold

Internal Applications

Use for internal applications such as Microsoft® Word or PowerPoint® and for headings on 3M Web sites. All 3M Web site text must be rendered in one of the styles included in the [3M.com web developer's guidelines](#).

Verdana
Verdana Bold

Web and Online Applications

Use for body copy on 3M Web sites. All 3M Web site text must be rendered in one of the styles included in the [3M.com web developer's guidelines](#).

Times Roman
Times Italic
Times Bold
Times Bold Italic

Sherif Font

Times Roman or Times New Roman may be used sparingly, generally limited to long blocks of body copy in print applications.

Building a corporate image

1. **Differentiation.** Too many brands look too much alike. We need to offer something different.
2. **Relevance.** Brands need to transmit important messages, connect with consumers' interests and passions. Understand their aspirations.
3. **Coherence.** All brands need to be coherent in what they say, how they say it and what they do.
4. **Esteem.** Brand reputation is all in the viewer's eye...

**GOOD ADVERTISING
DOESN'T ALWAYS SELL MORE
THAN BAD ADVERTISING.
BUT AT LEAST IT'S GOOD.**


THERE'S NOTHING BAD ABOUT ADVERTISING AS LONG AS IT'S GOOD.

©2004. Orange and Black is a registered trademark of The Black & Decker Corporation.



Auto-leveling. To the rescue.

Because nothing good can ever come from eyeballing it, Black & Decker created the BullsEye.[™] Use it to find studs then hang it on your wall and follow the automatically level laser line to hang shelves or pictures evenly. See our family of lasers at www.BlackandDecker.com.

 **BLACK&DECKER.**



BULLS-EYE[™]



1. Cut. 2. Demand Magazine. 



RED BRICK



Beer from around here



*People Who Don't
Hold Doors*

RED BRICK



Beer from around here



RED BRICK

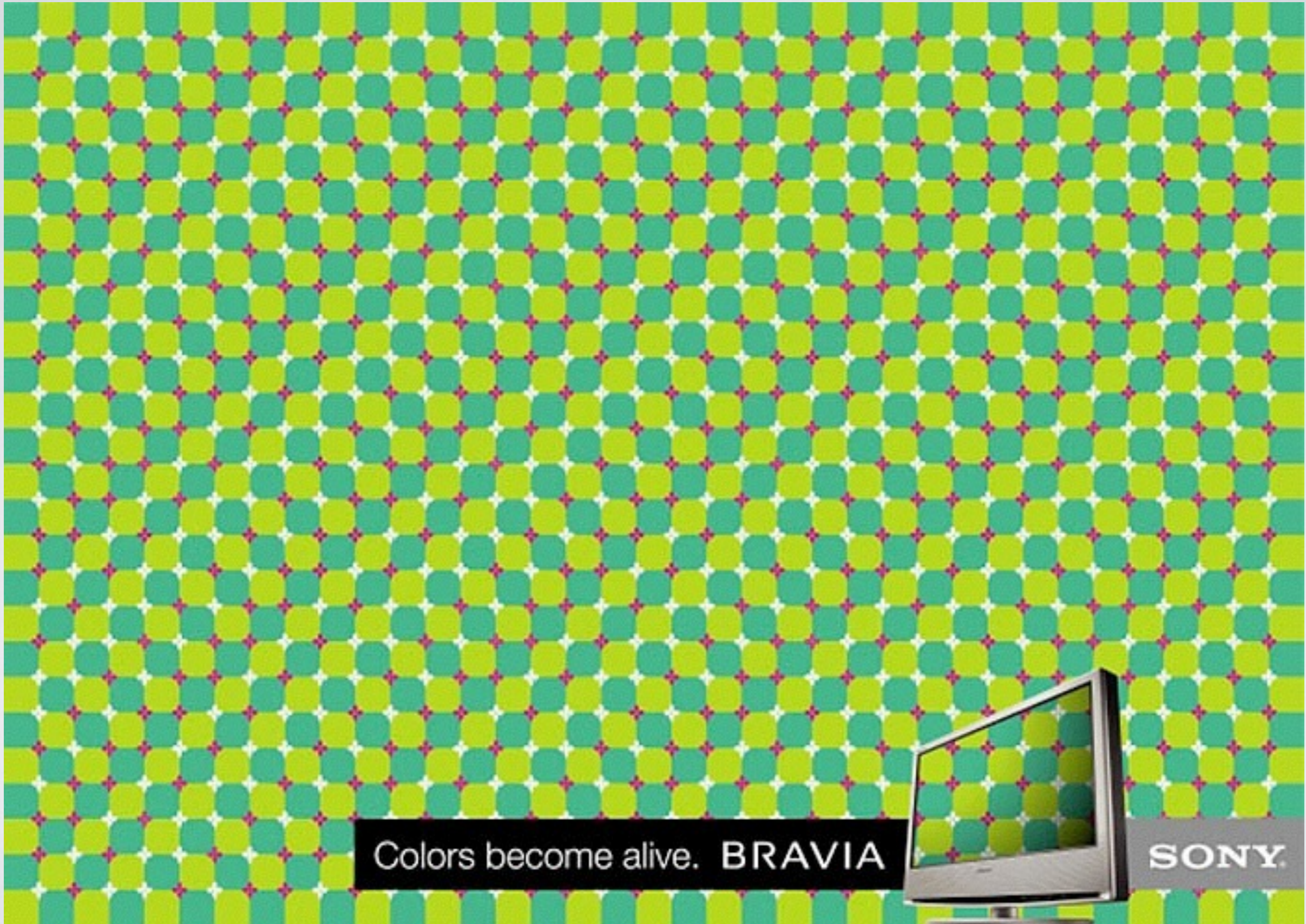


Beer from around here



history in brief.

HISTORY
FILES



Colors become alive. BRAVIA

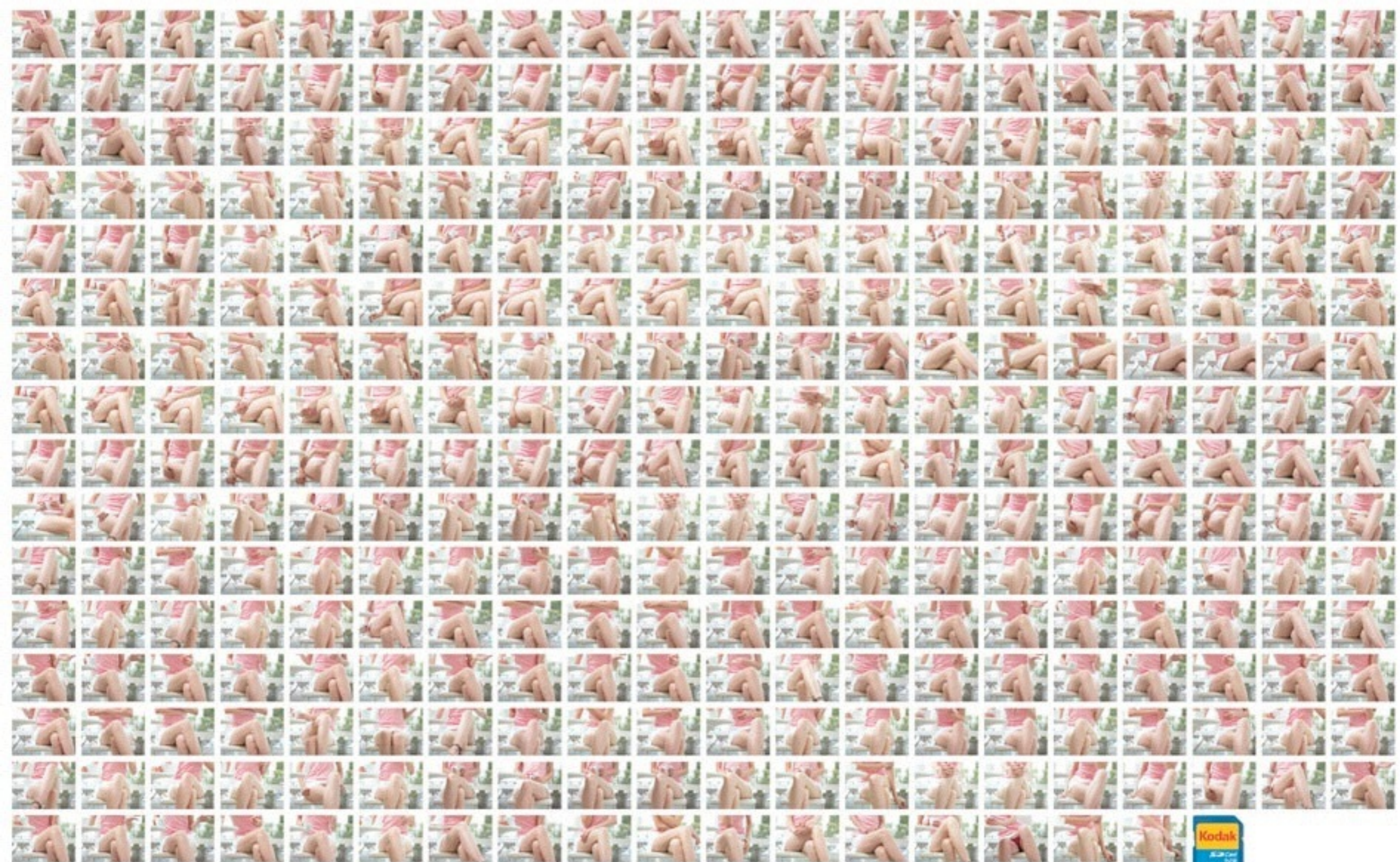


SONY



Colors become alive. BRAVIA

SONY.



More shots,
more chances.





More shots,
more chances.



Plan your
escape.



lastminute.com

Whatever. Wherever. Whenever.



Plan your
escape.

lastminute.com
Whatever. Wherever. Whenever.



MAGNUM
Light

McCANN

N O U V E A U





It's a sin.

MAGNUM



Some like it smooth.



Some like it rough.

MAGNUM

GUITAR[®]



MTV. Music Trademark.



SEX



MTV. Music Trademark.



VOICE



MTV. Music Trademark.











DAN UP.
TO THE VERY LAST DROP.





DRINK UP,
TO THE VERY LAST DROP.





reinforced steel structure in the whole range





reinforced steel structure in the whole range





SIGNS TREE

>> Fits in every space. The smart fortwo.

smart - a Daimler brand



BUS TAXI

>> Fits in every space. The smart fortwo.

smart - a Daimler brand

SONY



Anti-distortion HIFI. For a cleaner sound.

SIEMENS



The quietest vacuum cleaner in its class: technopower sound & silence.

Siemens. The future moving in.





Small but tough. Polo.



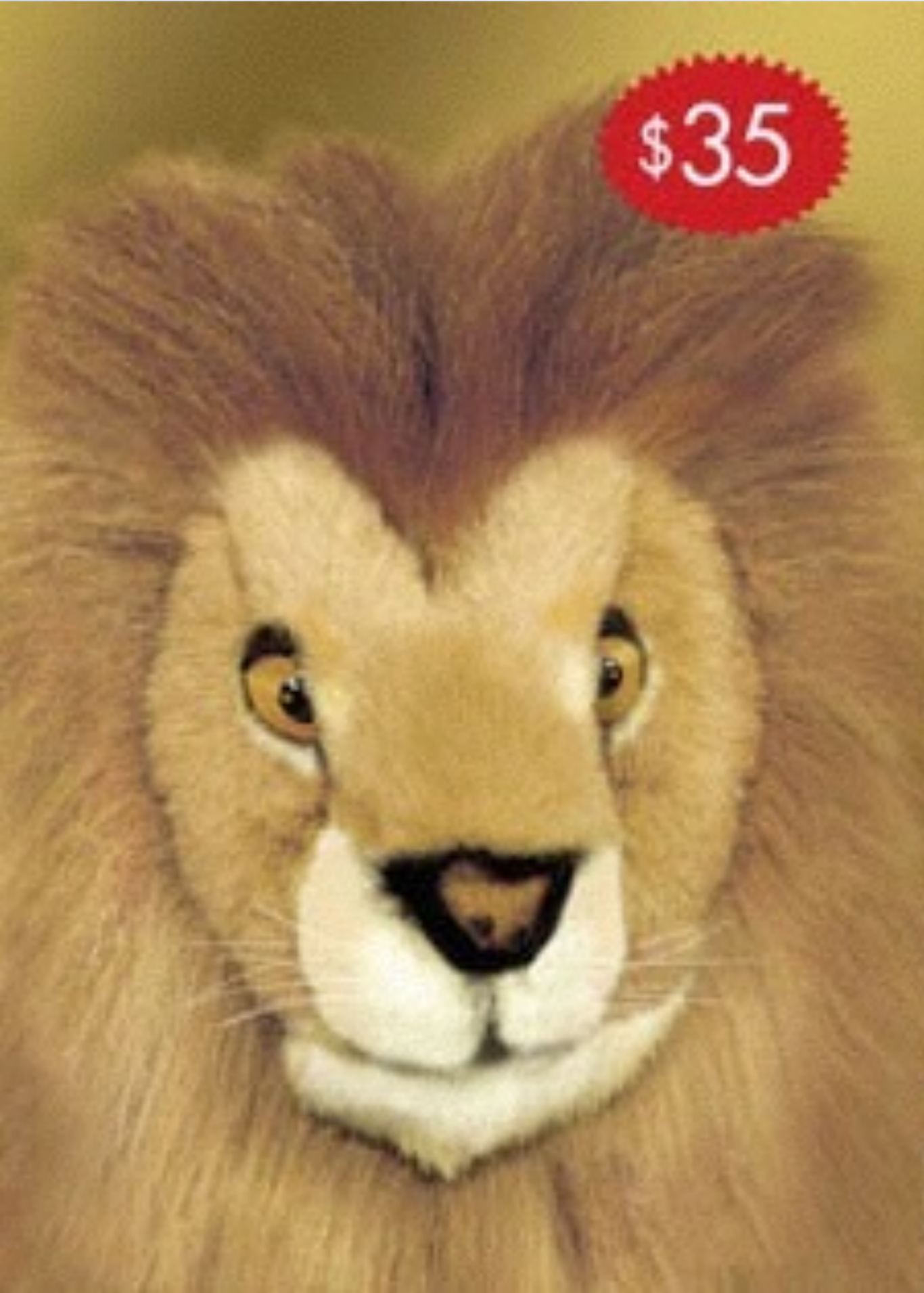


\$30

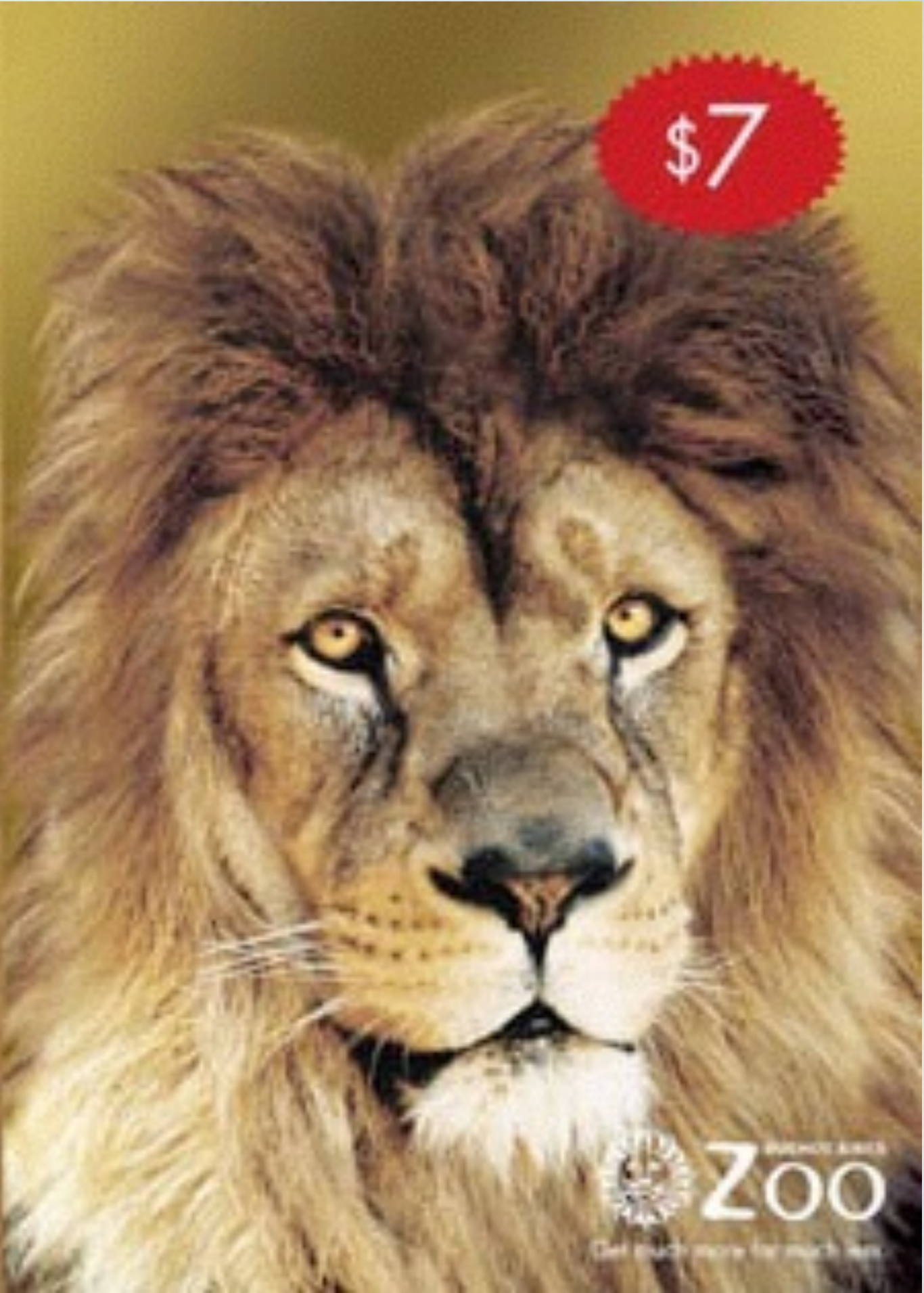
\$7

 Zoo
Get much more for much less

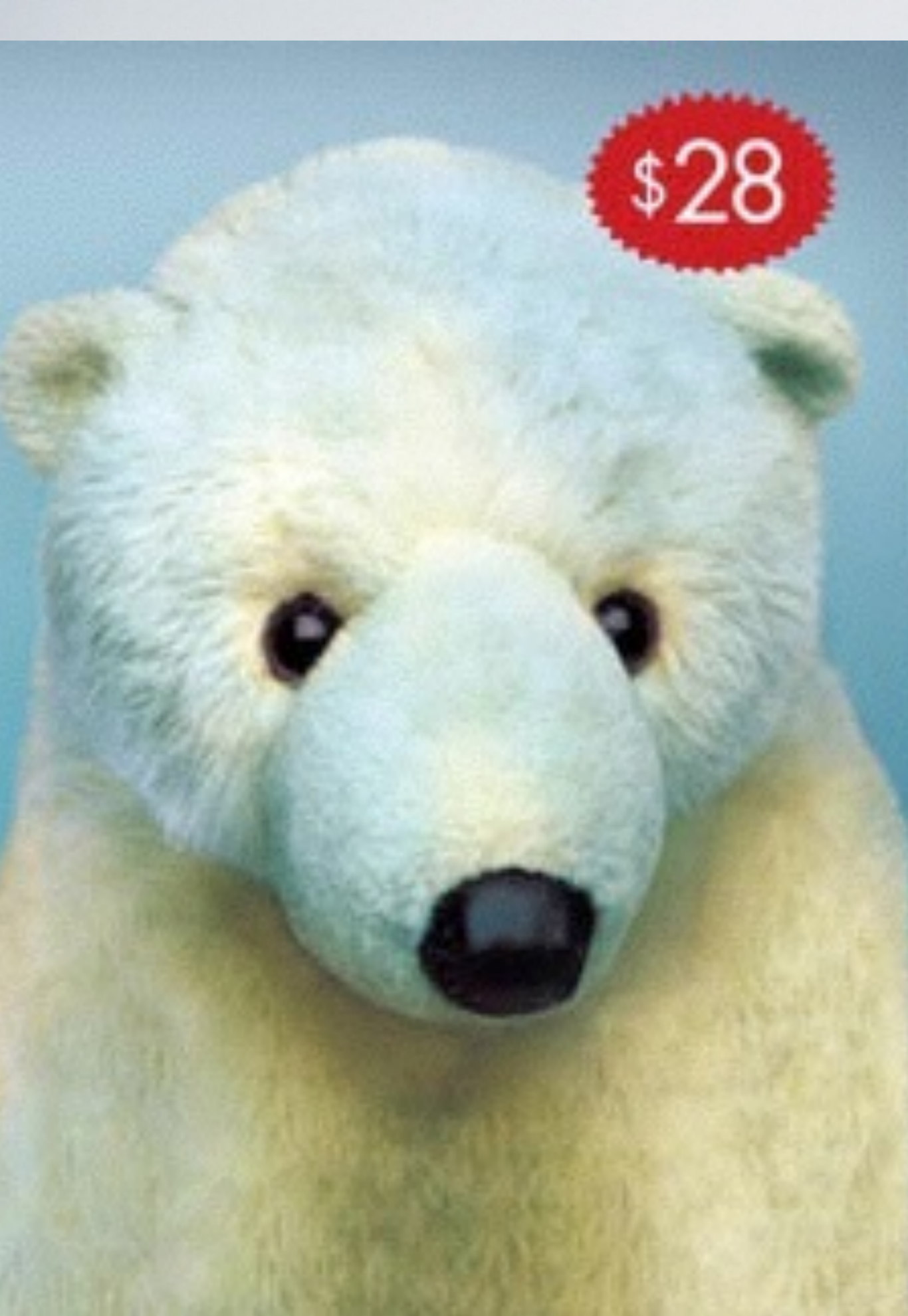
\$35



\$7



 **ZOO**
Get much more for much less.



\$28



\$7

...I'M ON
THE WAY HOME,
GET THE MASK ON...

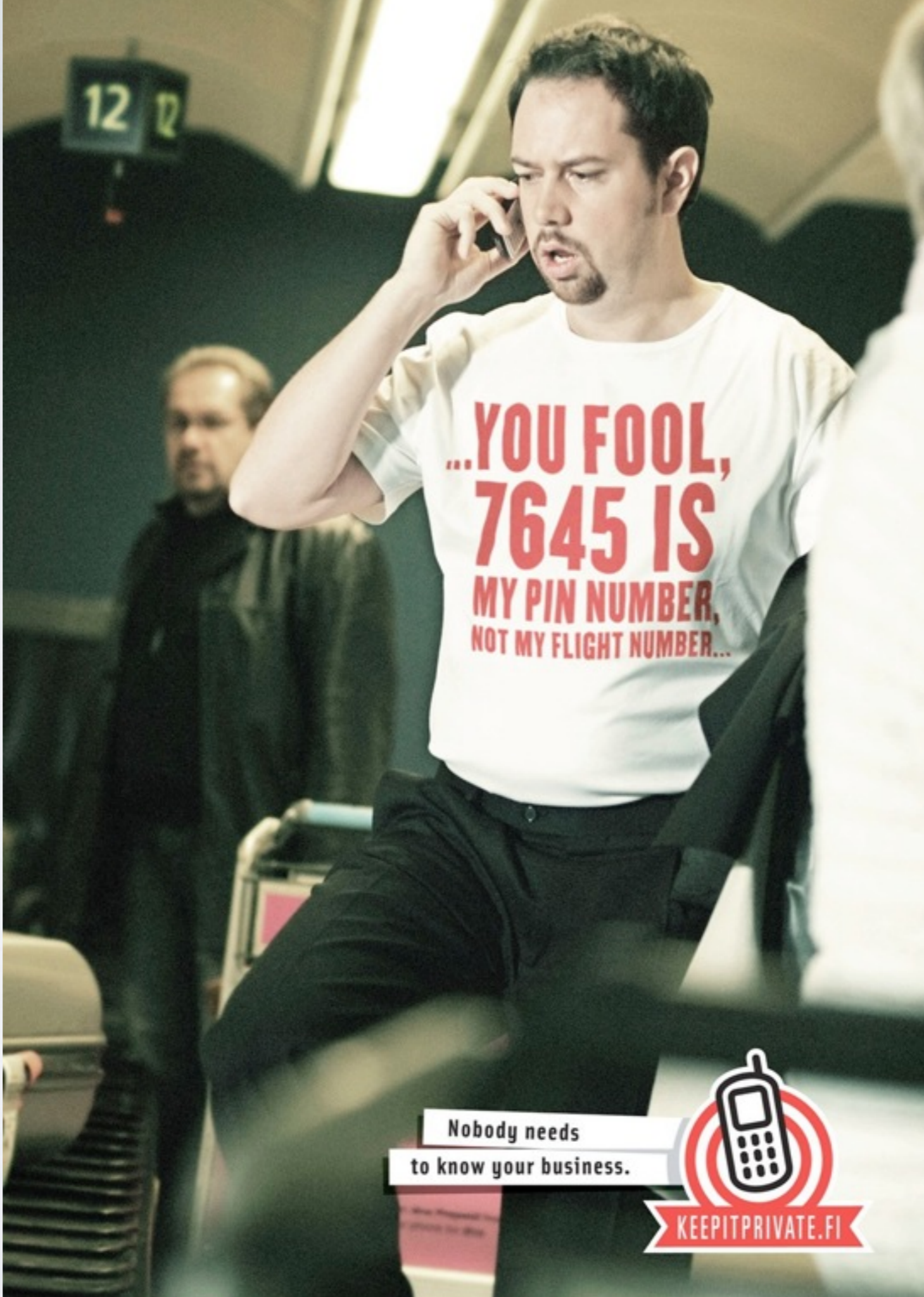
Nobody needs
to know your business.



...I'M TWENTY TWO,
BRUNETTE
AND HOT...

Nobody needs
to know your business.





Nobody needs
to know your business.



...IT LOOKS LIKE
A BIG PIMPLE,
BUT IT'S IN
A WEIRD PLACE...

Nobody needs
to know your business.





vinyl
never dies
New vinyl section at fnac

www.fnac.es



ELVIS
THE KING

VINYL NEVER DIES

New vinyl section at fnac



www.fnac.fr



The Very Best Of
The Doors

VINYL
never dies
New vinyl section at fnac



www.fnac.es

Escape to Scotland

£14



Escape from Scotland

£14



Escape to Scotland
£14



Escape from Scotland
£14



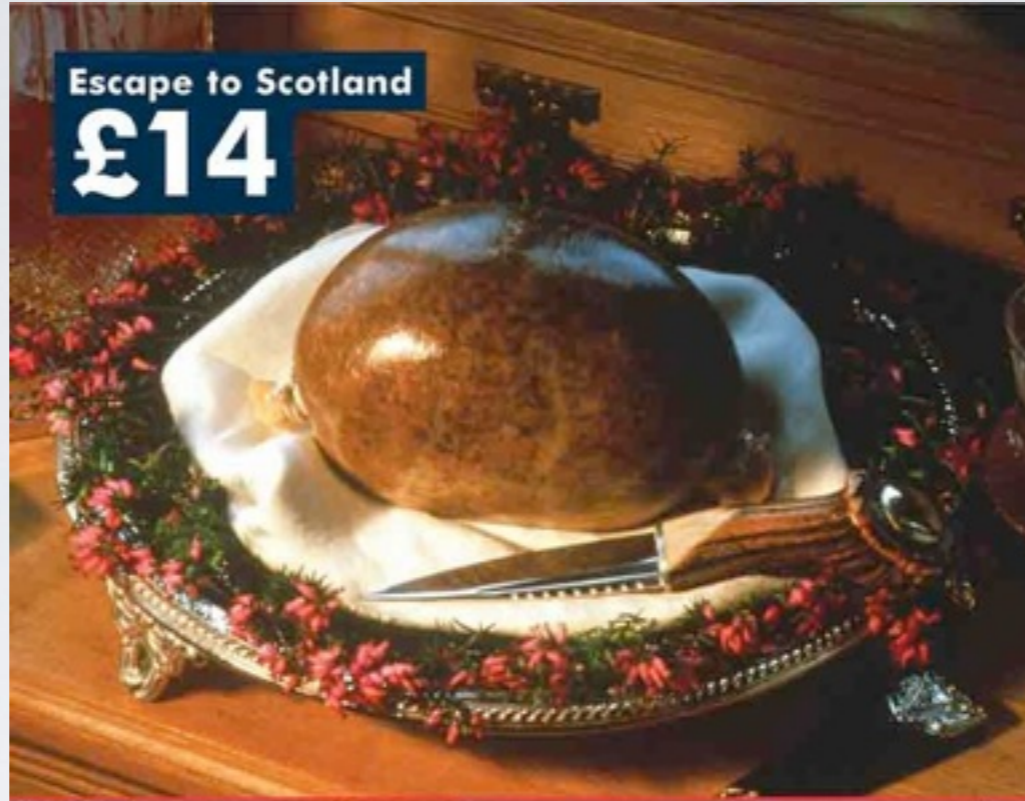
Fares vary according to the time of booking and origin/destination. Fare quoted is only for online bookings. Subject to availability. Full terms and conditions at gner.co.uk.

gner.co.uk

GNER

Escape to Scotland

£14



Escape from Scotland

£14



Price varies according to the time of the visit and origin/destination. Price quoted is only for online bookings. Subject to availability. Full terms and conditions at gner.co.uk.

gner.co.uk

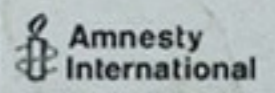
GNER

COME CELEBRATE YOUR SON'S BAD SCHOOL REPORT.






The death penalty comes from another age.
There are still 76 countries that apply it.

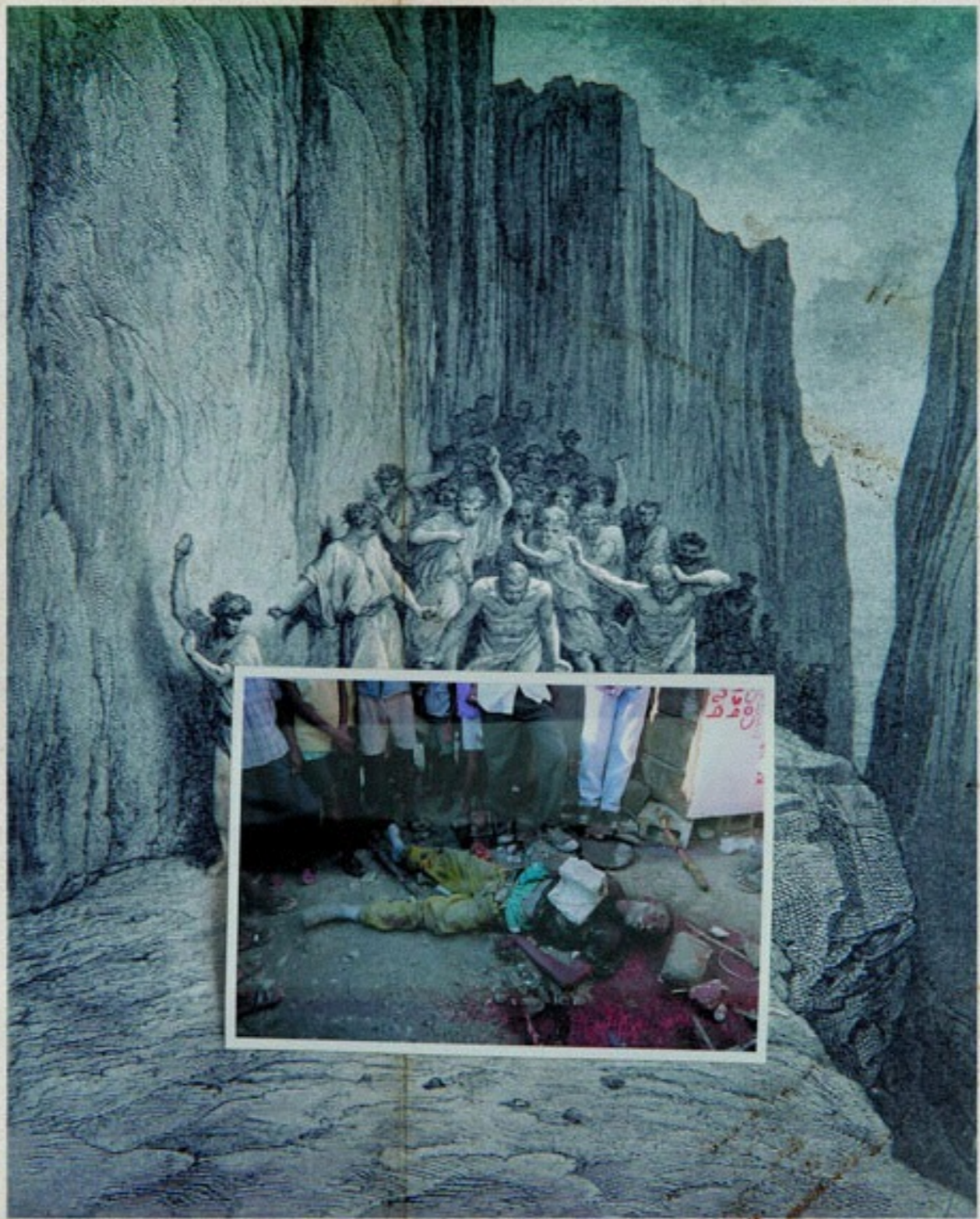





119004

The death penalty comes from another age.
There are still 76 countries that apply it.

 Amnesty
International



The death penalty comes from another age.
There are still 76 countries that apply it.

 Amnesty
International



Implantes e próteses dentais.



murilo rangel
odontologia especializada

Ninguém é feliz
de verdade se não
pode sorrir.

Av. Rio Branco, 1079, Centro. (73) 3525 7055

Livros mudam vidas.
Doe livros.




Mais livros
Mais livres

UMA INICIATIVA



Você foi o personagem principal para que a história de nossa campanha em 2007 tivesse mais um final feliz. Foi só porque você doou e se doou que arrecadamos muitos livros e criamos o primeiro Espaço do Saber na comunidade Jardim Zeneletto (São José-SC). Através da sua doação, da iniciativa da RBSTV e Lumis Construtora, do apoio do Corpo de Bombeiros de SC, Uni Yôga, Rádio Grupo Litoral PX, Câmara Catarinense do Livro (CCL) e Yo Propaganda, muitas vidas vão mudar. Obrigado!

**Livros mudam vidas.
Doe livros.**




**Mais livros
Mais livres**

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*If it's not fixed
by the one
who made it,
it probably
won't work.*

CHEVROLET OFFICIAL SERVICE CENTER. NOBODY KNOWS BETTER YOUR CHEVROLET THAN ITS CREATORS.

CHEVROLET 



Live beyond the kitchen. Effortless recipes at www.tariadafai.com



Live beyond the kitchen. Effortless recipes at www.tariadalal.com



Live beyond the kitchen. Effortless recipes at www.tarladalal.com

**LITTER
AND YOU'RE
RUBBISH**

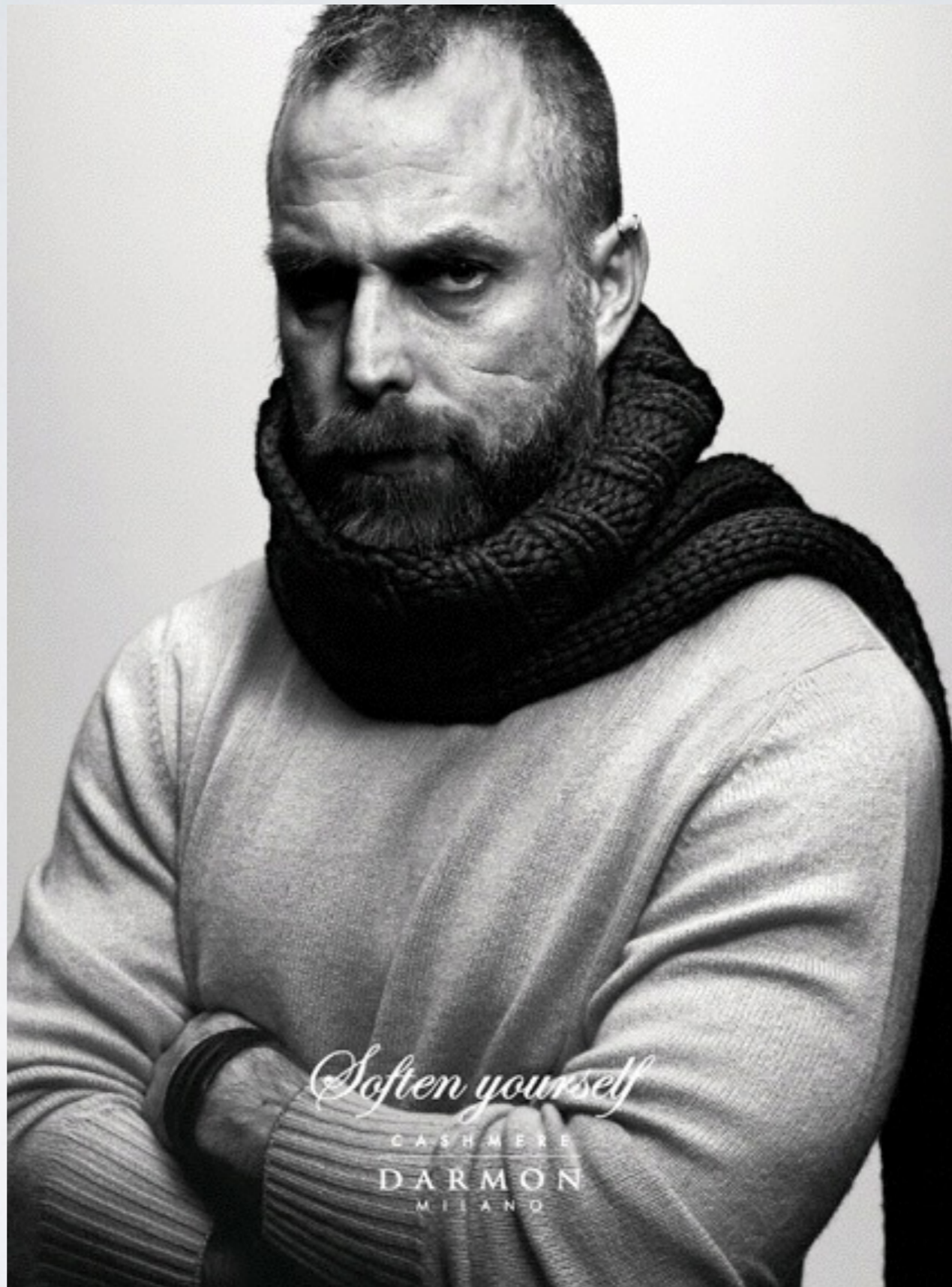


**LITTER
AND YOU'RE
RUBBISH**



**LITTER
AND YOU'RE
RUBBISH**

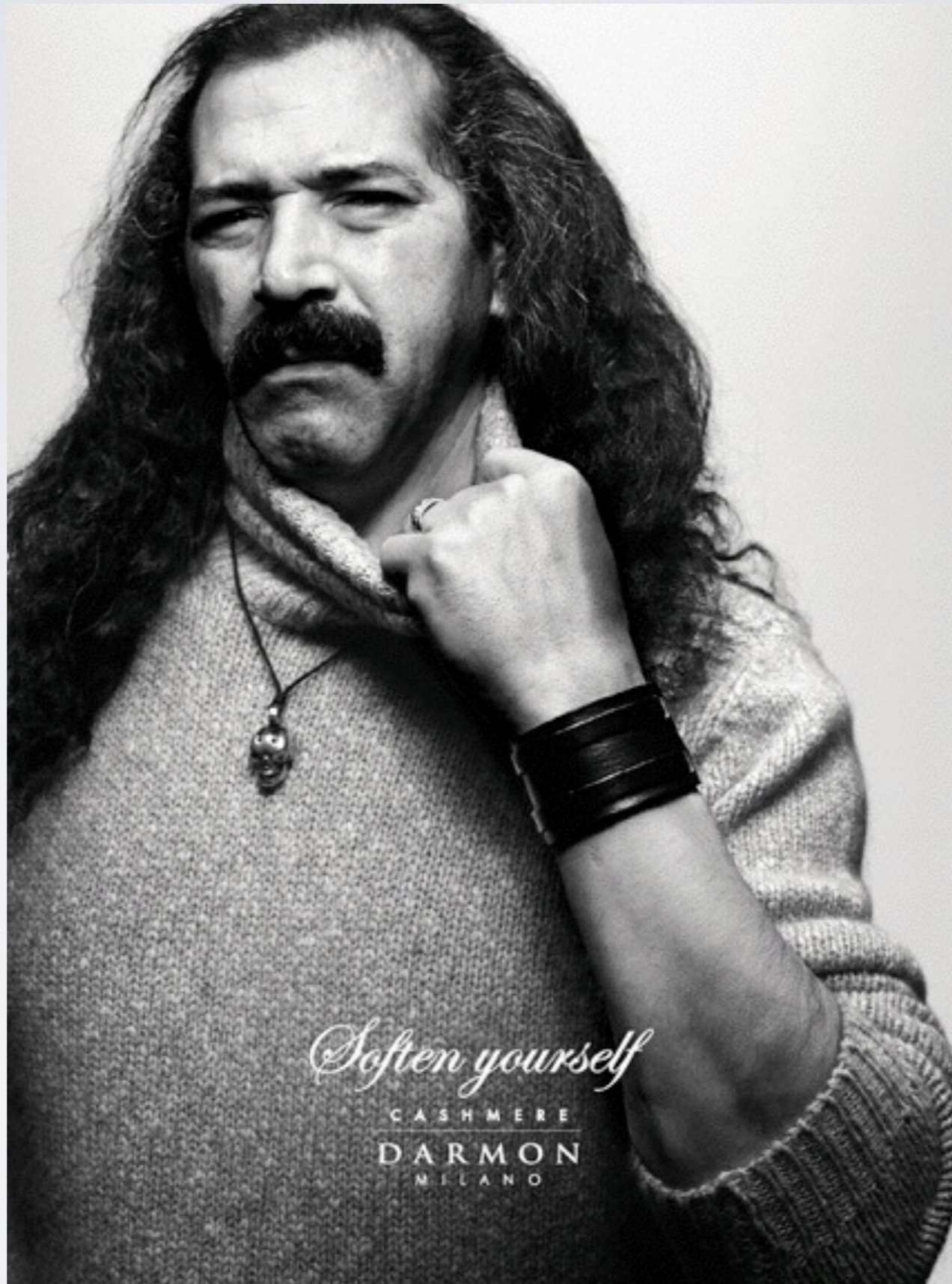




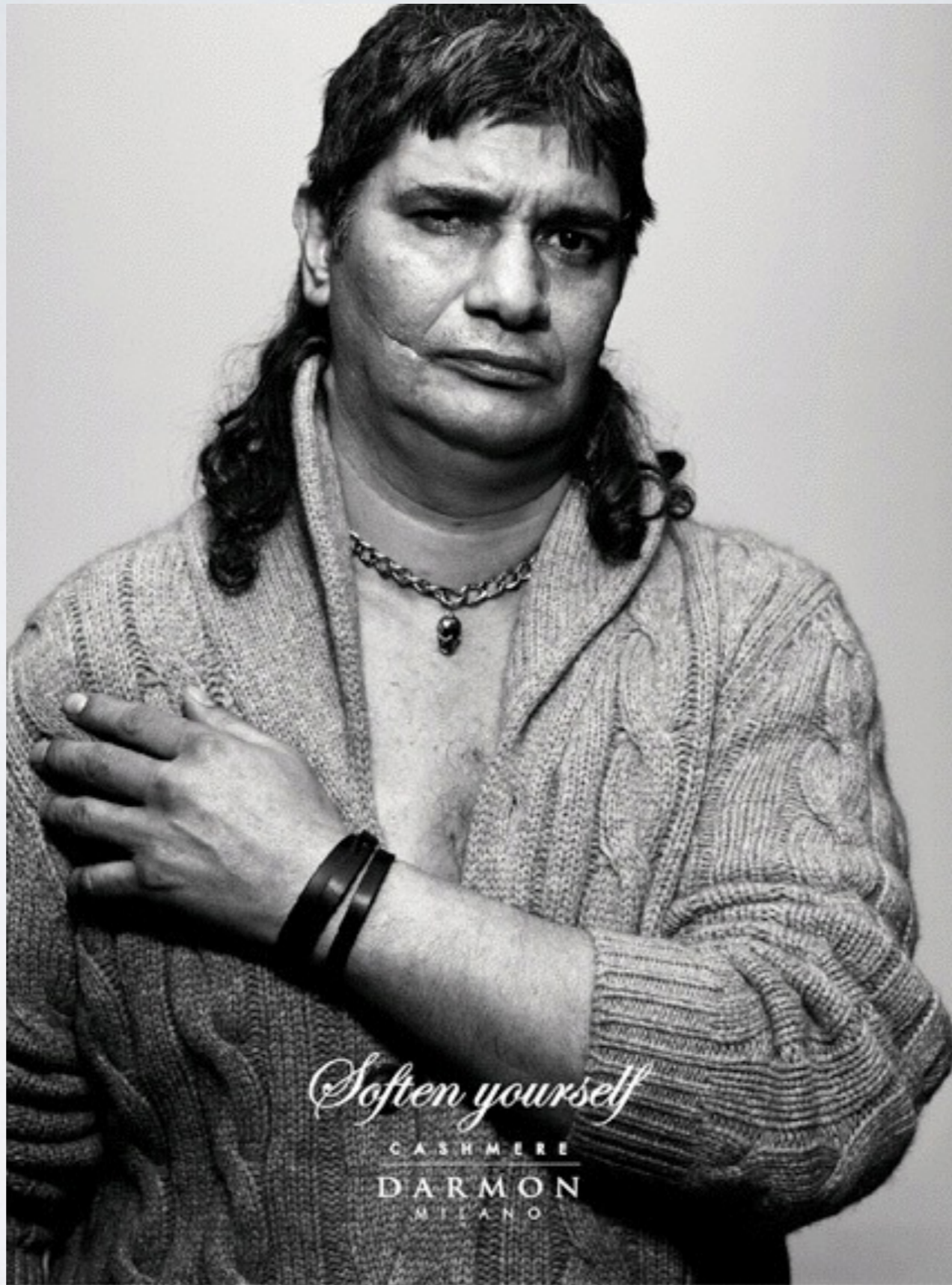
Soften yourself

CASHMERE

DARMON
MILANO



Soften yourself
CASHMERE
DARMON
MILANO



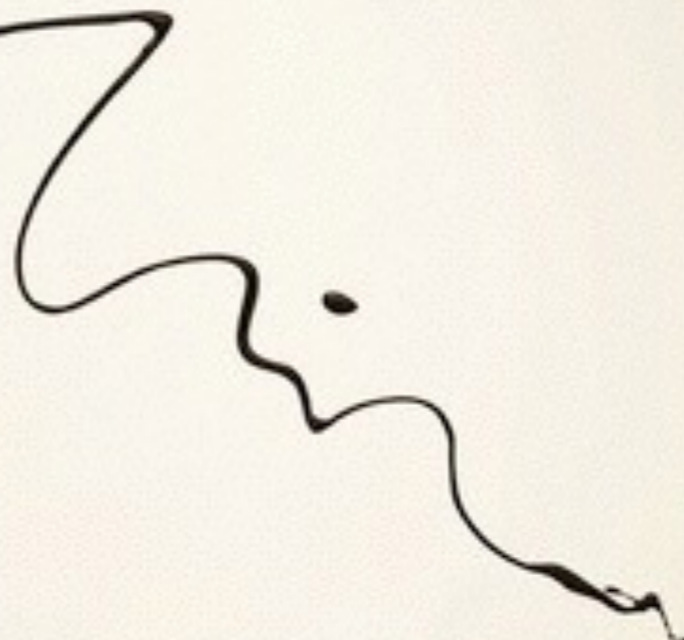
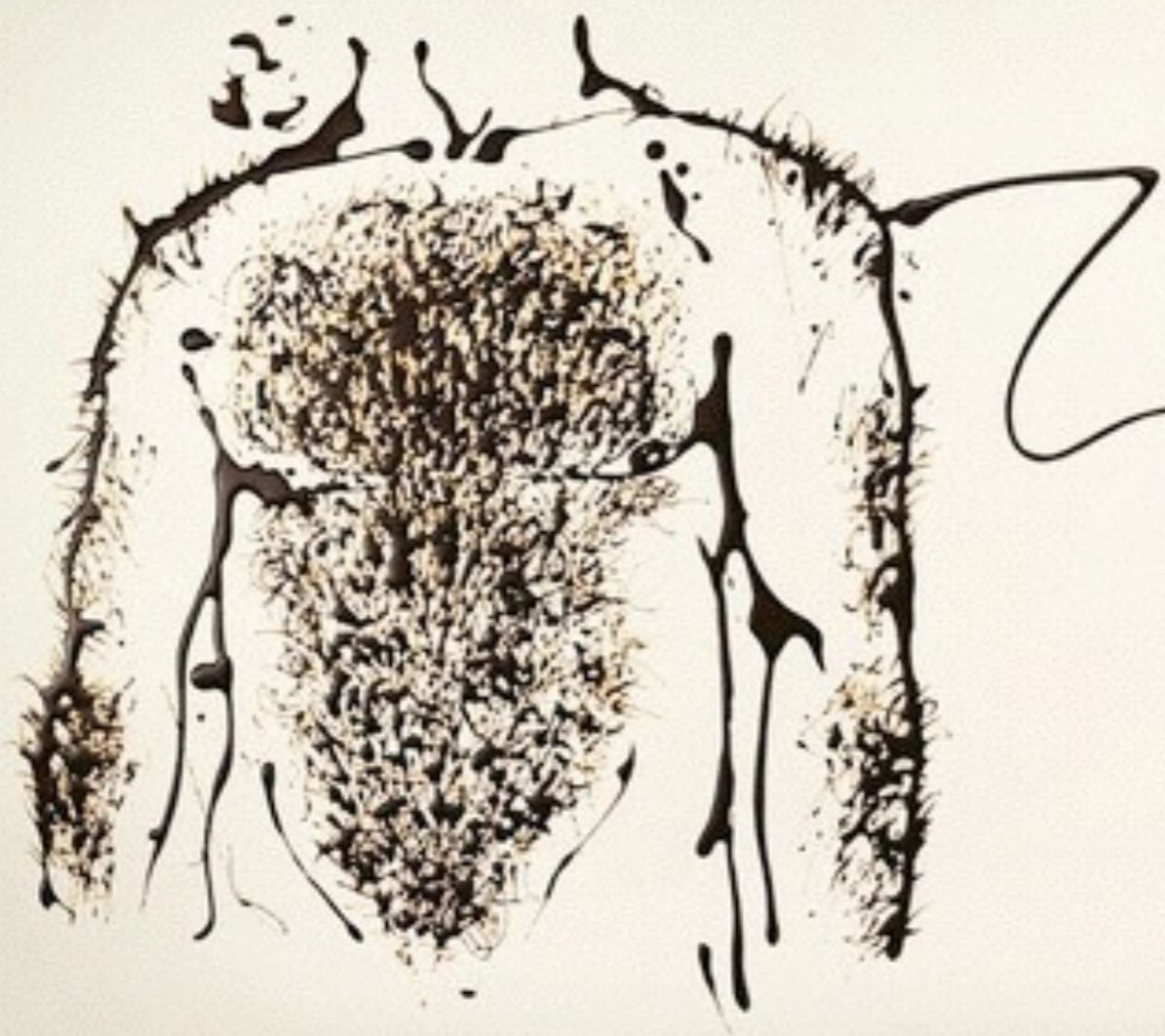
Soften yourself

CASHMERE
DARMON
MILANO

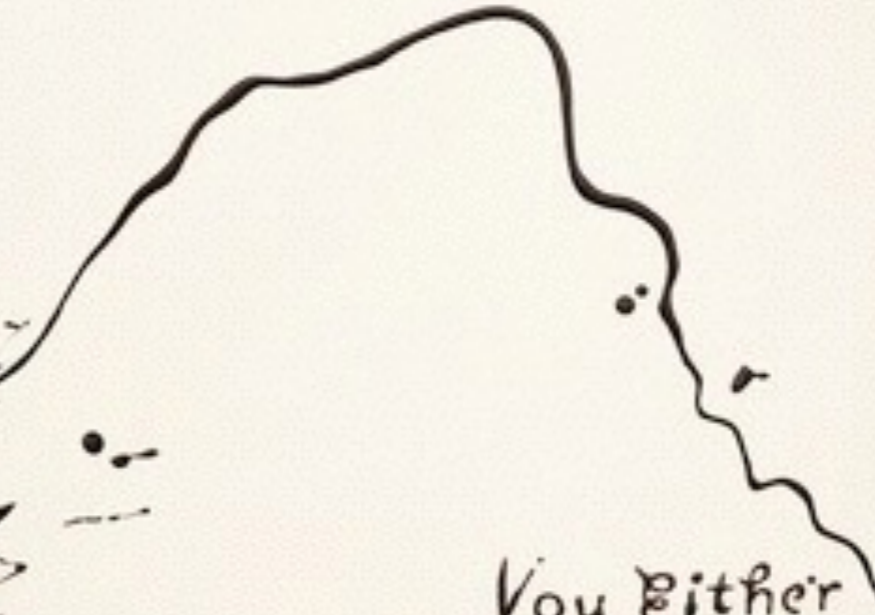
Hot Wheels

100 % real





You either
Love it or hate it.



You either
Love it or hate it.



*You either
Love it or hate it.





• You either
Love it or hate it.



You either
Love it or hate it.



You either
Love it or hate it.



THE ANALGESIC FOR CHILDREN'S HEADACHE





THE ANALGESIC FOR CHILDREN'S HEADACHE.





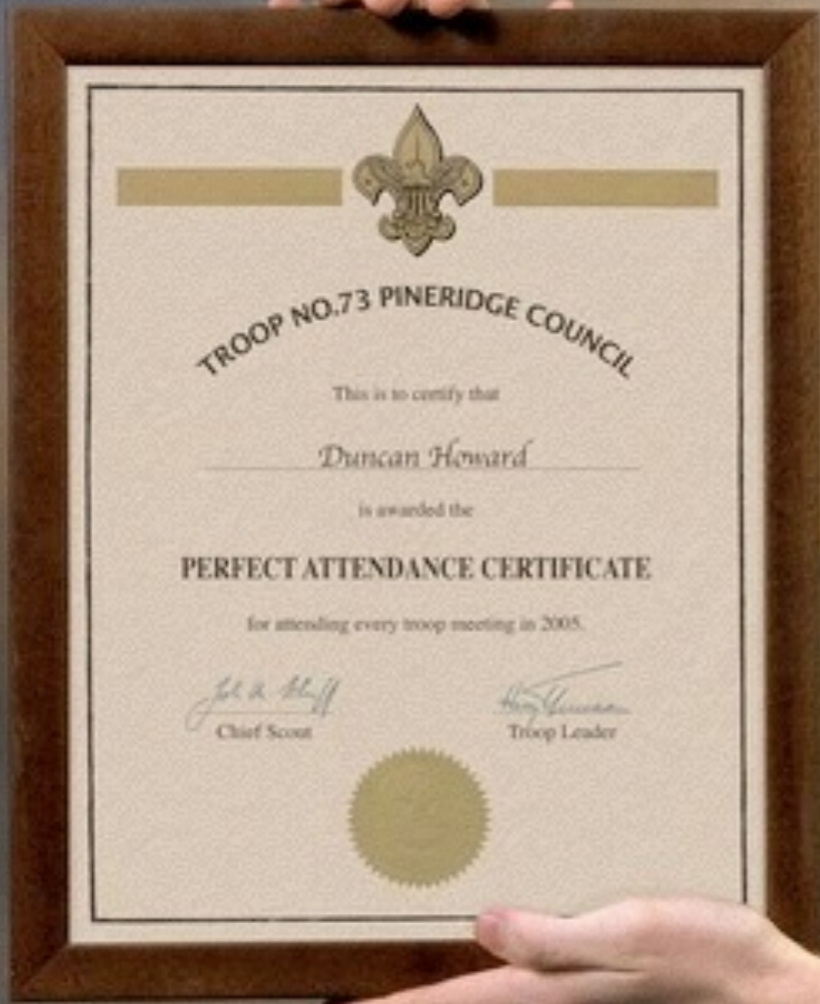
1.5M — STEVE

50cm — Sean

1M —

50cm —







This Times Square interactive billboard allowed people to use their cell phones to text in their opinion and see their votes tallied on digital displays in real time.



The Times Square interactive billboard allowed people to use their cell phones to feed in their opinion and see their votes tallied on digital displays in real time.

OCCUPIER

4931
1931

TEXT "01" TO 47647
TO VOTE



BBC
WORLD
NOW IN AMERICA

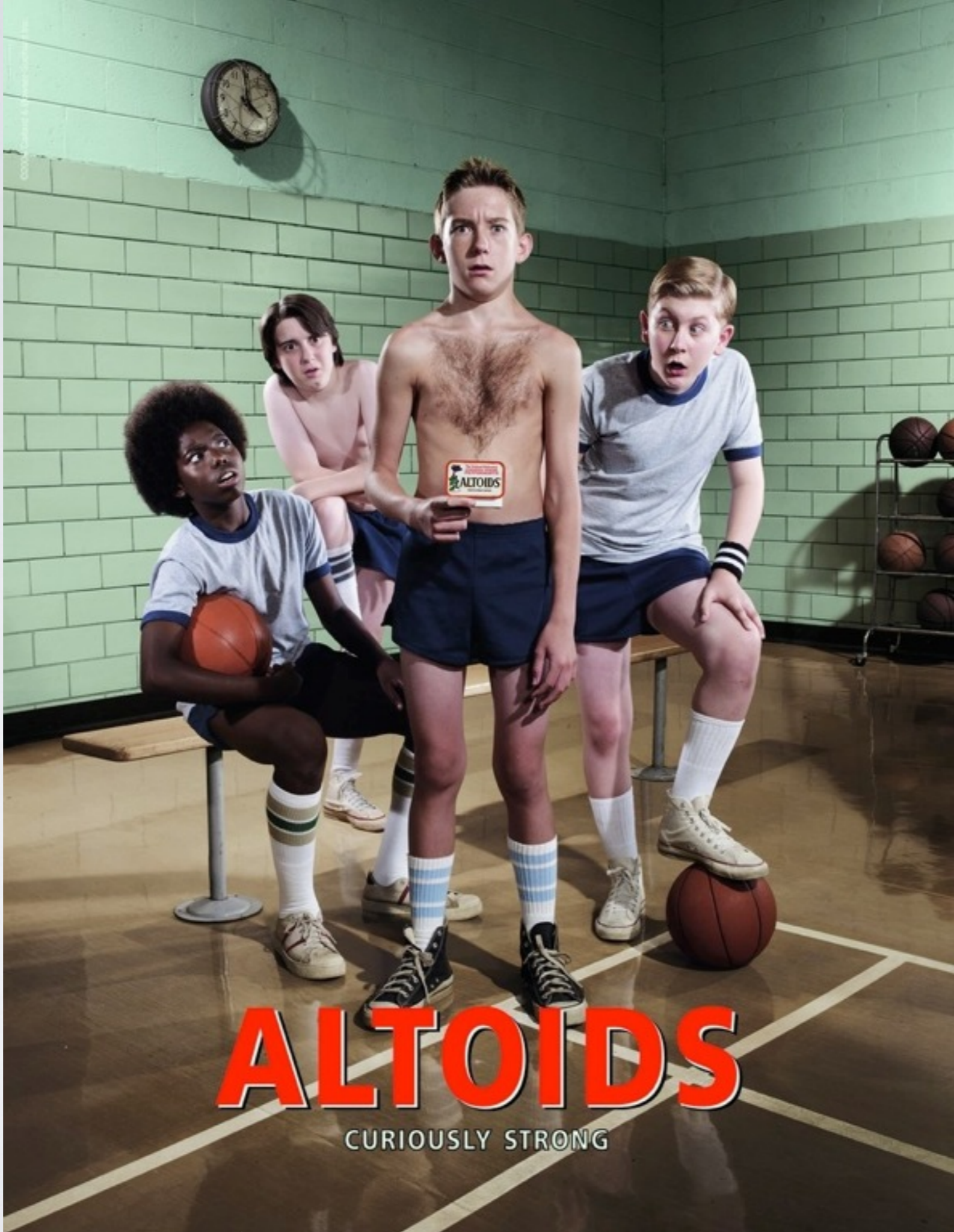
LIBERATOR

6928
8928

TEXT "02" TO 47647
TO VOTE

C
A
N
E

This Times Square interactive billboard allowed people to use their cell phones to text in their opinion and see their votes tallied on digital displays in real time.



ALTOIDS

CURIOSLY STRONG



BTH wanted to recruit students to their technical educations. The mailing was sent to reserves on competing technical universities.



When the recipient successfully assembled the phone parts together, the recipient immediately received an SMS with the following message: "Hi! You seem to be technical. Call us at BTH. 0455385040."

The number went to BTH, who had a team ready to sell BTH as a great place to study.